

### About Booz Allen Hamilton

Booz Allen Hamilton is a leading provider of management and technology consulting services to the US government in defense, intelligence, and civil markets, and to major corporations, institutions, and not-for-profit organizations. Booz Allen Hamilton is headquartered in McLean, Virginia, employs more than 25,000 people, and had revenue of \$5.59 billion for the 12 months ended March 31, 2011. (NYSE: BAH)

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## Iran Sanctions Compliance

Firms owned by or affiliated with sanctioned Iranian entities frequently use front companies, especially in the Middle East. Conducting business with a sanctioned entity could have harmful consequences—legal, financial, and reputational. As a result, companies operating in the Middle East must have robust risk mitigation programs, including due diligence assessment to remain compliant with evolving and expanding Iran sanctions regulations. However, when dealing with the possibility of covert Iranian activities, traditional due diligence is insufficient.

### Booz Allen Can Help You Be Ready for What's Next

Booz Allen Hamilton, a leading strategy and technology consulting firm, assesses the risk that your company faces in conducting business with prospective partners in the Middle East. Our team applies its multidisciplinary research methodology and an array of technological tools to perform detailed due diligence for Iran sanctions compliance. We collect comprehensive data on a firm's entire production, distribution, and money transfer chain. Booz Allen's research analysts can determine which companies are subject to Iran sanctions regimes. Our researchers reveal connections that preliminary searches do not typically uncover. We can map the complex network of relationships among companies and help clients anticipate which companies might become subject to sanctions in the future.



### Effective and Detailed Due Diligence

To perform effective due diligence on Iran sanctions regimes, Booz Allen digs deeper than sanctions lists. Our risk assessments address the likelihood that a prospective partner is affiliated with a sanctioned entity. We produce a detailed profile of the target company—the prospective business partner—and a profile of the target company's production, supply chain, and financial associates. Booz Allen monitors changes to sanctions regulations and company blacklists on an ongoing basis. This new data is incorporated into company profiles and will inform new risk assessments for the target company and its associates.

### Our Middle East Expertise

Booz Allen prepares firms for the complex international environment in which they operate. Our team brings deep commercial, financial, and cultural expertise to conduct thorough due diligence assessments.

**Commercial strategy.** We have extensive experience conducting due diligence across the technology, energy, and financial services industries in the Middle East.

**Financial intelligence.** Booz Allen's Center of Excellence on Financial Intelligence makes the important connections between economic and financial events and security issues that are often overlooked in more traditional approaches.

**Language, cultural, and regional expertise.** Booz Allen's Center of Excellence on Iran can conduct multilingual research and provides clients with an understanding of the regional business climate.

**On-the-ground information gathering.** Booz Allen can integrate primary source data acquired through focused interviews to validate information collected by analysts.

Whether you're managing today's issues or looking beyond the horizon, count on us to help you be ready for what's next.

Ready for what's next. [www.boozallen.com](http://www.boozallen.com)

**Booz | Allen | Hamilton**  
delivering results that endure