

Booz Allen Hamilton Fact Sheet

Key Facts

Founded 1914

Headquartered in McLean, Virginia, USA

NYSE: BAH

Employees: More than 25,000

Revenue: \$5.59 billion in fiscal year 2011

Chairman and Chief Executive Officer: Ralph W. Shrader, Ph.D.

Web site: www.boozallen.com

Overview

Booz Allen Hamilton has been at the forefront of strategy and technology consulting for nearly a century. Today, Booz Allen is a leading provider of management and technology consulting services to the US government in defense, intelligence, and civil markets, and to major corporations, institutions, and not-for-profit organizations. The firm is a well-known, trusted, and long-term partner to our clients, who seek our expertise and objective advice to address their most important and complex problems.

We attribute the strength of our client relationships, the commitment of our people, and our resulting growth to our management consulting heritage and culture, which instills our relentless focus on delivering value and enduring results to our clients. We have a collaborative culture, supported by our operating model, which helps our professionals identify and respond to emerging trends across the markets we serve. By combining a consultant's problem-solving orientation with deep technical knowledge and strong execution, Booz Allen helps clients achieve success in their most critical missions—as evidenced by the firm's many client relationships that span decades. Our approach to client service leverages our matrix of deep domain expertise and our strong capabilities in strategy and organization, analytics, technology, and engineering and operations.

Booz Allen is continually recognized for its quality work and corporate culture. In 2012, for the eighth consecutive year, *Fortune* magazine named Booz Allen one of "The 100 Best Companies to Work For," and *Working Mother* magazine has ranked the firm among its "100 Best Companies for Working Mothers" annually since 1999.

Client Experience

Today, Booz Allen's clients span government and industry and include: the Department of Defense and all branches of the US military; intelligence agencies; civil departments and agencies such as the Department of Homeland Security, the Department of Energy, the Department of Health and Human Services, the Department of the Treasury, and the Environmental Protection Agency; major corporations with a focus on financial services, health, and energy; international government ministries primarily in the Middle East/North Africa; global funding institutions such as the World Bank; and not-for-profit organizations. We support these clients in addressing complex and pressing challenges, such as improving efficiency, managing change, improving cyber capabilities, transforming the healthcare system, combating global terrorism, and protecting the environment.