

Pricing Instructions

1. Upon receipt of a Task Order Request (TOR), Booz Allen will develop a proposal using the Connections labor categories and rates addressing requirements as defined in the Statement of Work (SOW) provided. Proposals will also include an estimate for travel and Other Direct Costs (ODCs), if needed.
2. Task orders will be proposed on a Firm Fixed Price (FFP) basis if the SOW is defined sufficiently to enable a high degree of accuracy in estimating the extent, duration and level of effort required. Otherwise, task orders will be proposed on a Time and Materials (T&M) basis.
3. Booz Allen will submit the proposal to the Designated Agency Official (DAO) no later than five business days after receipt of the TOR or as specified in the TOR.
4. Negotiations will occur as required by the DAO. If requested, Booz Allen will submit a final proposal reflecting results of the negotiations. The final proposal will be submitted within 3 days or as specified by the DAO.