Booz Allen Hamilton Fact Sheet

Overview

Booz Allen Hamilton, a Fortune 500 company, has been at the forefront of strategy and technology consulting for more than 100 years. Today, Booz Allen is a leading provider of management consulting, technology, and engineering services to the US government in defense, intelligence, and civil markets, and to major corporations and not-for-profit organizations. The firm is a well-known, trusted, and long-term partner to our clients, who seek our expertise and objective advice to address their most important and complex problems.

Booz Allen helps clients achieve success today and address future needs by applying our expertise in such areas as systems development, cybersecurity, advanced engineering, and innovation to design, develop, and implement solutions. We attribute the strength of our client relationships, the commitment of our people, and our strong financial position to our management consulting heritage, which drives our relentless focus on delivering value and enduring results to our clients. Our collaborative culture, supported by our operating model, helps our professionals identify and respond to emerging trends across the markets we serve. Our single profit and loss structure removes internal barriers and gives us the agility to adapt to changes in the market and ensures our focus on client missions and results.

Over the past decade, Booz Allen’s high standing as a business and an employer has been recognized by dozens of organizations, including Fortune, Working Mother, Forbes, and G.I. Jobs.

Client Experience

Today, Booz Allen’s clients span government and industry and include: the Department of Defense and all branches of the US military; intelligence agencies; civil agencies, including those under the Department of Homeland Security, the Department of Health and Human Services, and the Department of the Treasury; major corporations with a focus on financial services, health, and energy; international government ministries primarily in the Middle East/North Africa; and not-for-profit organizations. We support these clients in addressing complex and pressing challenges, such as improving efficiency, managing change, improving cyber capabilities, transforming the healthcare system, combating global terrorism, and protecting the environment.

Markets We Serve

Based on FY14 revenue

Revenue, EBITDA, and Margin

% of FY14 Revenue by Contract Type

Cost Reimbursable 55% Prime 91%
Time & Materials 28% Sub 9%
Fixed Price 17%

Note: Financial information contained in this fact sheet is based on FY14 full year results

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